



Agile Risk Management @ ING

PVIB

Amsterdam • 11 May 2017

thinkforward

ING 

Agenda



**Introduction ING,
Risk & Agile**
Jeroen de Lange



Delivery of Things
Henk Kolk

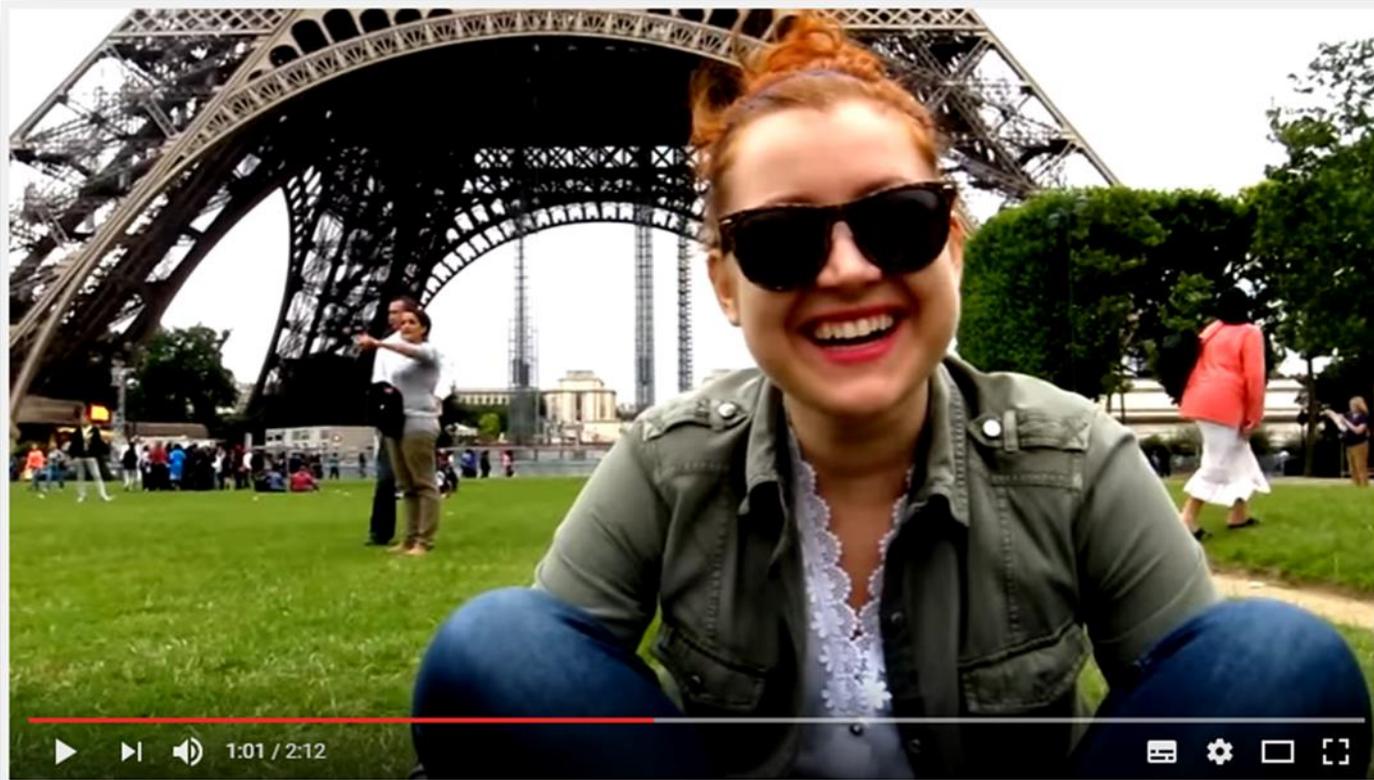


**Impact of Agile on Risk
Management**
Dirk Jan van der Poel



Wrap up

About ING



<https://www.youtube.com/watch?v=ReUtlCfS068>

Facts And Figures

40 countries



51,000 employees



35 mln customers



845 bln Assets on Balance sheet



4,651 mln Net result 2016



System Bank



Facts And Figures - IT

+15 Datacenters



**All imaginable
Technology**



**50% bank via
Mobile Device**



+8000 applications



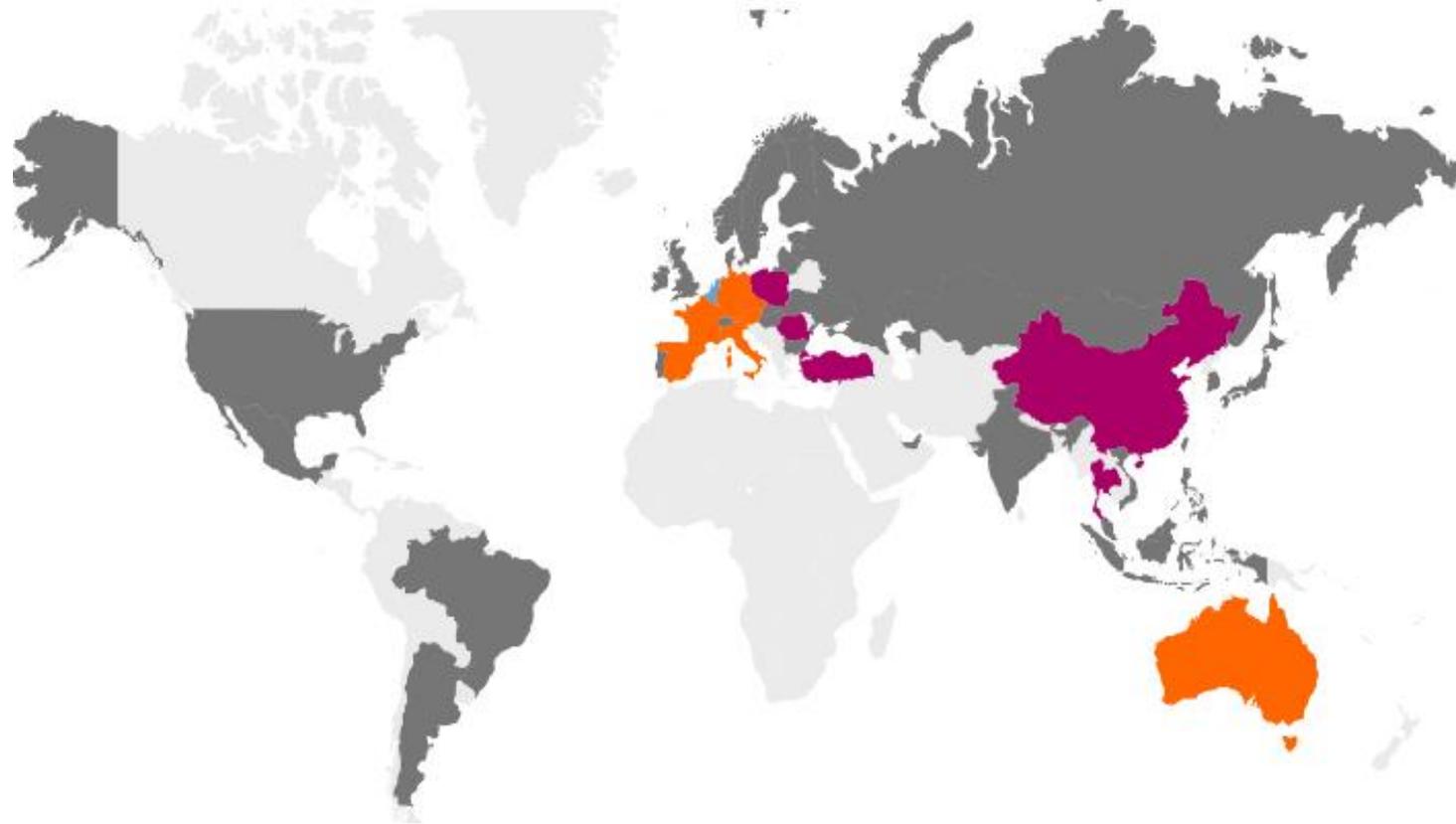
3000 vendors



Etc



ING's worldwide presence



Market Leaders

Netherlands, Belgium, Luxembourg

- Leading retail and wholesale banks in the Benelux
- Evolving into 'direct-first' banks
- Improving operational excellence

Challengers

Germany, Austria, Spain, Italy, France, Australia, Czech Rep.

- Leading 'direct-first' banks
- Further integrating retail and wholesale banking capabilities
- Broadening lending capabilities

Growth Markets

Poland, Romania, Turkey and our stakes in Asia

- Strong positions in fast-growing countries
- Evolving into 'direct-first' banks
- Developing digital leadership capabilities

Wholesale Banking network and global franchises

- International network: more than 40 countries
- Extensive international client base across all regions
- Global franchises: Industry Lending and Financial Markets; Trade Finance and Cash Management

Disclaimer: Please note that ING Bank does not have a banking license in the US and is therefore not permitted to conduct banking activities in the US. Through its wholly-owned subsidiary ING Financial Holdings Corporation and its affiliates, ING offers a full array of wholesale financial products such as lending, corporate finance and a full range of financial markets products and services to its corporate and institutional clients.

ING Bank's Think Forward Strategy

▶ Purpose

Empowering people to stay a step ahead in life and in business.

▶ Customer Promise



Clear and Easy



Anytime, Anywhere



Empower



Keep Getting Better

▶ Strategic Priorities

Creating a differentiating customer experience

- 1 Earn the primary relationship
- 2 Develop analytics skills to understand our customers better
- 3 Increase the pace of innovation to serve changing customer needs
- 4 Think beyond traditional banking to develop new services and business models

▶ Enablers

Simplify & Streamline

Operational Excellence

Performance Culture

Lending Capabilities

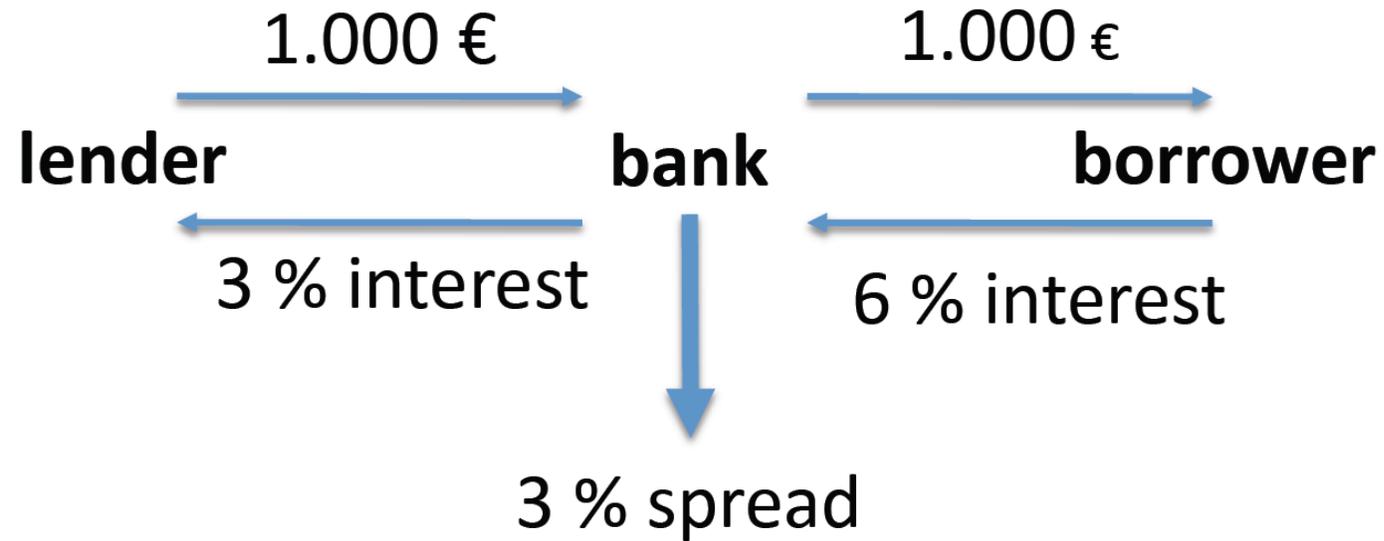
Lets Talk About Risk



What is Banks Most Important Currency?



Simplified Banking Model



Financial Risk

- Credit Risk
- Market Risk

Non Financial Risk

- Compliance Risk
- Operational Risk
- Information Risk

MUST READ **THIS STARTUP'S 'SOFTWARE ROBOTS' ARE TAKING THE JOBS OF LOW-SKILLED OFFICE WORKERS**

Carbanak hacking group steal \$1 billion from banks worldwide

Carbanak malware offered criminals the chance to steal up to \$10 million per heist.



By Charlie Osborne for Zero Day | February 16, 2015 -- 18:05 GMT (18:05 GMT) | Topic: Security

Recommended Content:

Webcasts: Live Webcast - Extortion and Ransomware: What you need to know

Attend this session to hear Joseph Blankenship of Forrester and Michael Sutton of Zscaler, discuss how companies are being extorted with attacks like ransomware and learn strategies to safeguard your organization. Don't miss this compelling...

Watch Now

2

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in 9



RECOMMENDED FOR YOU

Top 6 Things Small Businesses Need to Know about Cybersecurity

eBooks provided by Kaspersky Lab

READ MORE



TECHNOLOGY NEWS | Thu Oct 2, 2014 | 10:31pm EDT

JPMorgan hack exposed data of 83 million, among biggest breaches in history

ADVERTISEMENT



People walk inside JP Morgan headquarters in New York, October 25, 2013. REUTERS/Eduardo Munoz



TRENDING STORIES

- 1 U.S. House repeals Obamacare; bill faces higher hurdles in Senate
- 2 Macron cements bid for French presidency after bitter TV debate
- 3 Dip in Tesla's customer deposits triggers worries over orders

U.S. court stands up much Prince Phillip

Take the power of
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Russian Hackers Moved Ruble Rate With Malware, Group-IB Says

Photographer: Simon Dawson/Bloomberg

by **Jake Rudnitsky** and **Ilya Khrennikov**

8 februari 2016 11:42 CET *Updated on* 8 februari 2016 15:52 CET

- Hackers moved ruble-dollar rate more than 15% in 14 minutes
- Corkow Trojan malware behind more than \$500 million in trades

Hackers used malware to penetrate the defenses of a Russian regional bank and move the ruble-dollar rate more than 15 percent in minutes, according to a Moscow-based cyber-security firm hired to investigate the attack.

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CYBER RISK | Wed Mar 29, 2017 | 9:31am EDT

Bangladesh Bank heist was 'state-sponsored': U.S. official

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Lamont Siller, the legal attache at the U.S. embassy in the Philippines speaks during a cyber security forum in Manila, Philippines March 29, 2017. REUTERS/Karen Lema

1/2

TRENDING STORIES

- 1 U.S. House passes healthcare bill in major Trump victory
- 2 Macron cements bid for French presidency after bitter TV debate



Zoek naar nieuws

hosted by
TRUE

Hof geeft meerjarige celstraffen voor bestellen ING-kanten met malware

Door Sander van Voorst, dinsdag 24 januari 2017 14:14, 123 reacties • [Feedback](#)

Submitter: AnonymousWP

Het gerechtshof Den Haag heeft twee mannen van 25 en 26 jaar meerjarige celstraffen opgelegd. Zij stalen de inloggegevens van ING-kanten via *webinjects* en vingten tan-codes af met Android-malware.

Uit de uitspraak [blijkt](#) dat de mannen duizenden euro's van slachtoffers gestolen hebben. Zo werd op een gegeven moment een bedrag van 13.000 euro omgezet in bitcoin. De mannen ontwikkelden volgens de bewijsvoering zelf zogenaamde *webinjects*, waarmee zij al met malware geïnfecteerde ING-kanten een aangepaste versie van de ING-webpagina toonden. Zo kregen zij een bericht over 'beveiligingsmaatregelen' te zien. Door daarop te klikken kregen zij een aangepaste versie van de 'Mijn ING'-omgeving voorgeschoteld, waar zij vervolgens hun gebruikersnaam, wachtwoord en rekeningnummer invulden.

Daarnaast werd er gevraagd naar aanvullende gegevens 'ter verificatie', waaronder het telefoonnummer en informatie over het toestel. Het invullen van deze gegevens was nodig om gebruik te kunnen maken van de website. Via een controlepaneel konden de mannen vervolgens zien welke telefoons op Android draaiden. Toestellen met andere besturingssystemen werden doorgestuurd naar de gewone versie van de ING-pagina. De klanten met Android stuurden zij vervolgens een sms-bericht.

Daarin was een zogenaamd beveiligingscertificaat opgenomen, dat afkomstig leek te zijn van de ING. In werkelijkheid ging het om de Perkele-malware, die gebruikt werd om de tan-codes door te sturen die de bank naar het toestel stuurde. Met de eerder verkregen gegevens en de tan-codes konden de mannen vervolgens bedragen van de rekeningen van slachtoffers afboeken. Dit deden zij vaak in meerdere transacties van duizend euro.

Nieuwste IT Banen



Software Engineer

Vlastuin Group B.V., Kesteren



Software developer (drupal)

Naturalis Biodiversity Cente...



Implementatie Consultants ...

Ultimo Software Solutions, ...

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IT trainingen bij Computrain



Windows Server 2016 MCSA

5 dagen - € 2.250,00



Architecting on AWS

3 dagen - € 1.995,00



Donderdag 04 mei 2017 | Het laatste nieuws het eerst op NU.nl



11 °C
 € 1,645
 528,44
 TV gids
 1 Live

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[NU.nl](#) > [Tech](#) > [Internet](#)



ING opnieuw doelwit van DDoS-aanval

Gepubliceerd: 11 april 2013 23:15
Laatste update: 12 april 2013 08:55



ING heeft donderdagavond opnieuw te kampen gehad met DDoS-aanvallen. Donderdagmiddag was het ook al raak.

Op sociale media werd veel geklaagd dat mensen niet konden inloggen op de site en de app van ING.

ING ligt sinds vorige week vrijdag onder vuur door cyberaanvallen. De bank meldt op haar website dat er maatregelen zijn genomen die er op gericht zijn het ongewenste dataverkeer van het goede dataverkeer te scheiden.

Met een DDoS-aanval wordt een site via meerdere computers bestookt met

Net binnen

Meest gelezen

- 21:53 - Senaat stemt in met aangepast begroting... >
- 21:46 - Cher krijgt speciale award van Billboard >
- 21:41 - Justitie eist drie cel voor chantage met s... >
- 21:37 - Vier Game of Thrones-gerelateerde series... >

[Meer nieuws >](#)

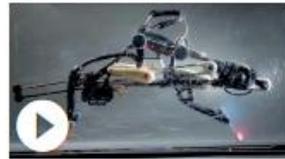
Techvideo's



Apple Park in Californië wordt steeds groener



Deze robohand 'ziet' wat je aanraakt



Tweepotige robot rent 19 km/u op loopband



Microsoft onthult op studenten gerichte Surface Laptop

Top 10 branches NUwerk.nl

- ▶ Financieel & Accounting
- ▶ Techniek

Regulators / Regulation



AUTORITEIT
PERSOONSGEGEVENS



Drop in Commodities Dumps U.S. Stocks



China's Push to Stabilize Financial System Leaves Markets in Disarray



Deepening Gasoline Glut Pushes Oil to a Five-Month Low



Why the 'Fear Gauge' Is Missing the Market's Anxiety



How Fund Ac Silicon V -and ...



MARKETS

ING Fined a Record Amount

Penalty of \$619 Million Tied to Cuba, Iran for Violating U.S. Economic Sanctions

By *Reed Albergotti*

Updated June 12, 2012 7:20 p.m. ET

ING Bank has agreed to pay a record penalty of \$619 million for illegally moving billions of dollars through the U.S. banking system on behalf of Cuban and Iranian clients and threatening to fire employees if they failed to conceal the origin of the money.

The U.S. prohibits certain countries and entities from accessing the U.S. banking system through sanctions enforced by the Treasury Department's Office of Foreign Assets Control. Banks in Manhattan, which process most of the world's U.S. dollar payments, use...

TO READ THE FULL STORY

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2. How to Pick a Financial Advisor



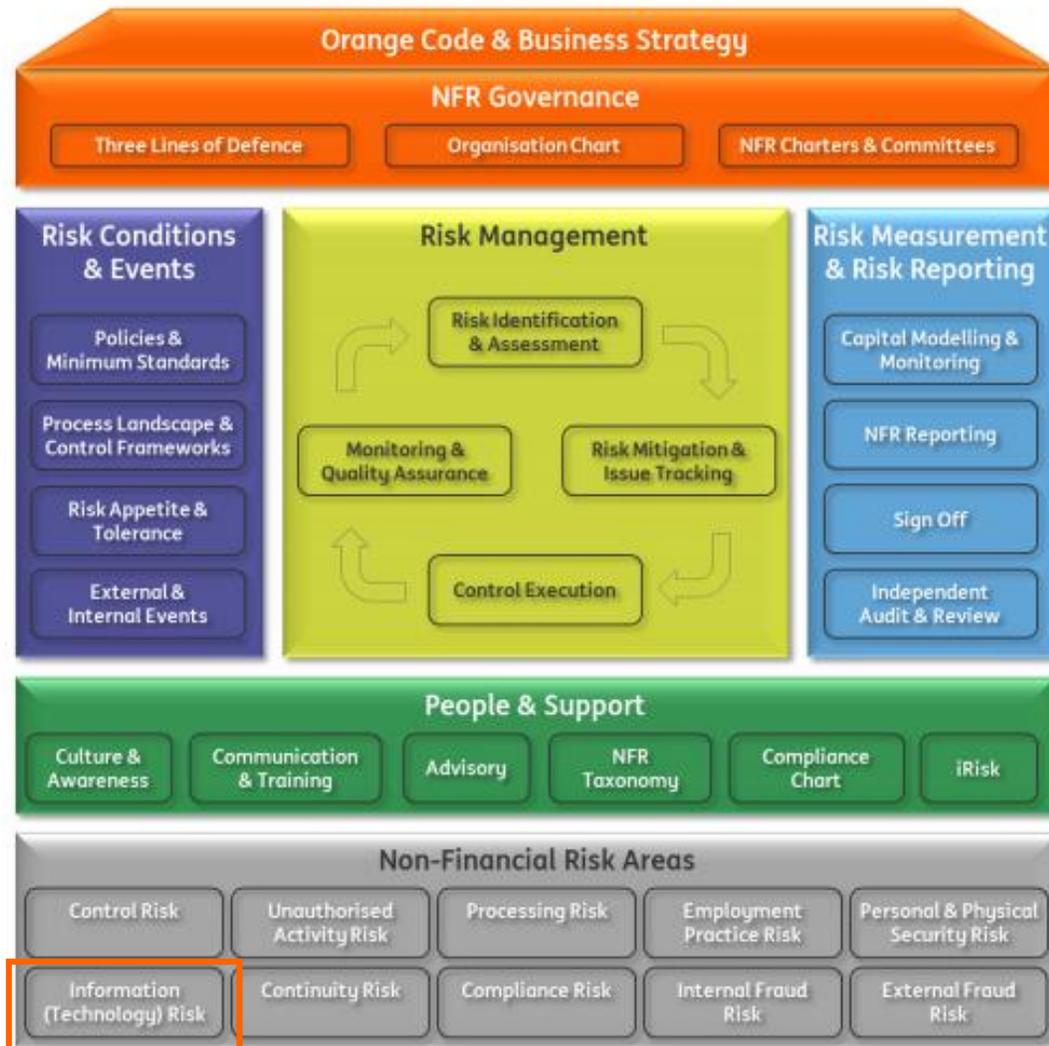
3. Homes Frozen in Time



4. The Crazy BMX Bike Tricks All



ING Non Financial Risk Framework



Minimum Standards for Information Risk:

- Foundation
- Platform Security
- Identity & Access Management
- Security Monitoring
- Change Management
- Resilience
- DDOS / APT
- Data Management

Who is Who

1st Line

Business

CISO

COO - IT Risk

ISP

GSO

2nd Line

C-IRM

C-ORM

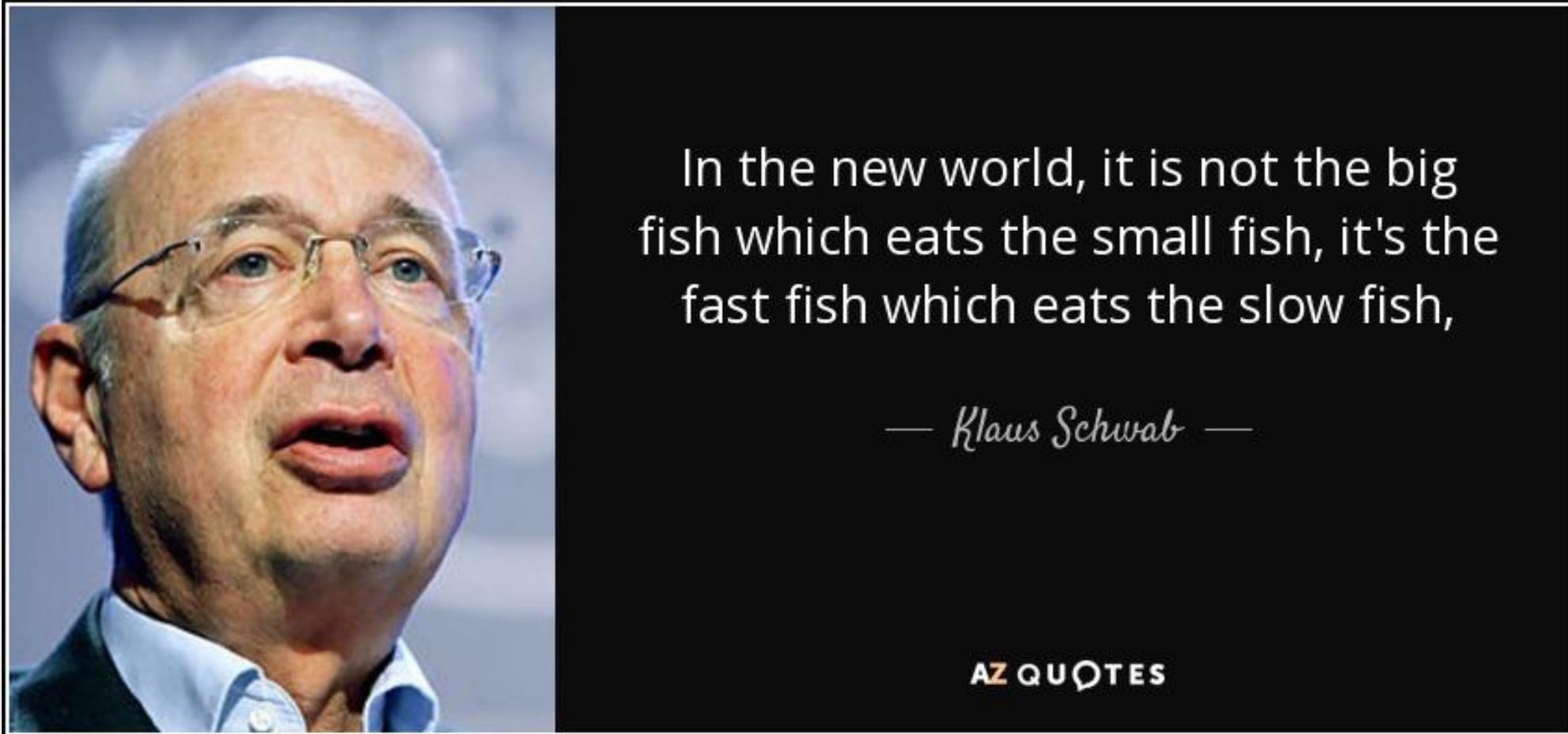
Compliance

CSI

3rd Line

Corporate Audit Services

Lets Talk About Agile



Lets Talk About Agile

Kanban

Lean

Devops

SDSM

Scrum

Test Driven Development

Continuous Integration

XP

A/B / Canary Releases

A/B / Canary Releases

New Way of Working



<https://www.youtube.com/watch?v=NcB0ZKWAPA0>

Current State

+500 autonomous teams

Releasing software every 2 weeks (and still accelerating)



Impact of Agile on Risk Management

Dirk Jan van der Poel – Global Head of Information Risk Management

Agile – How some people see it



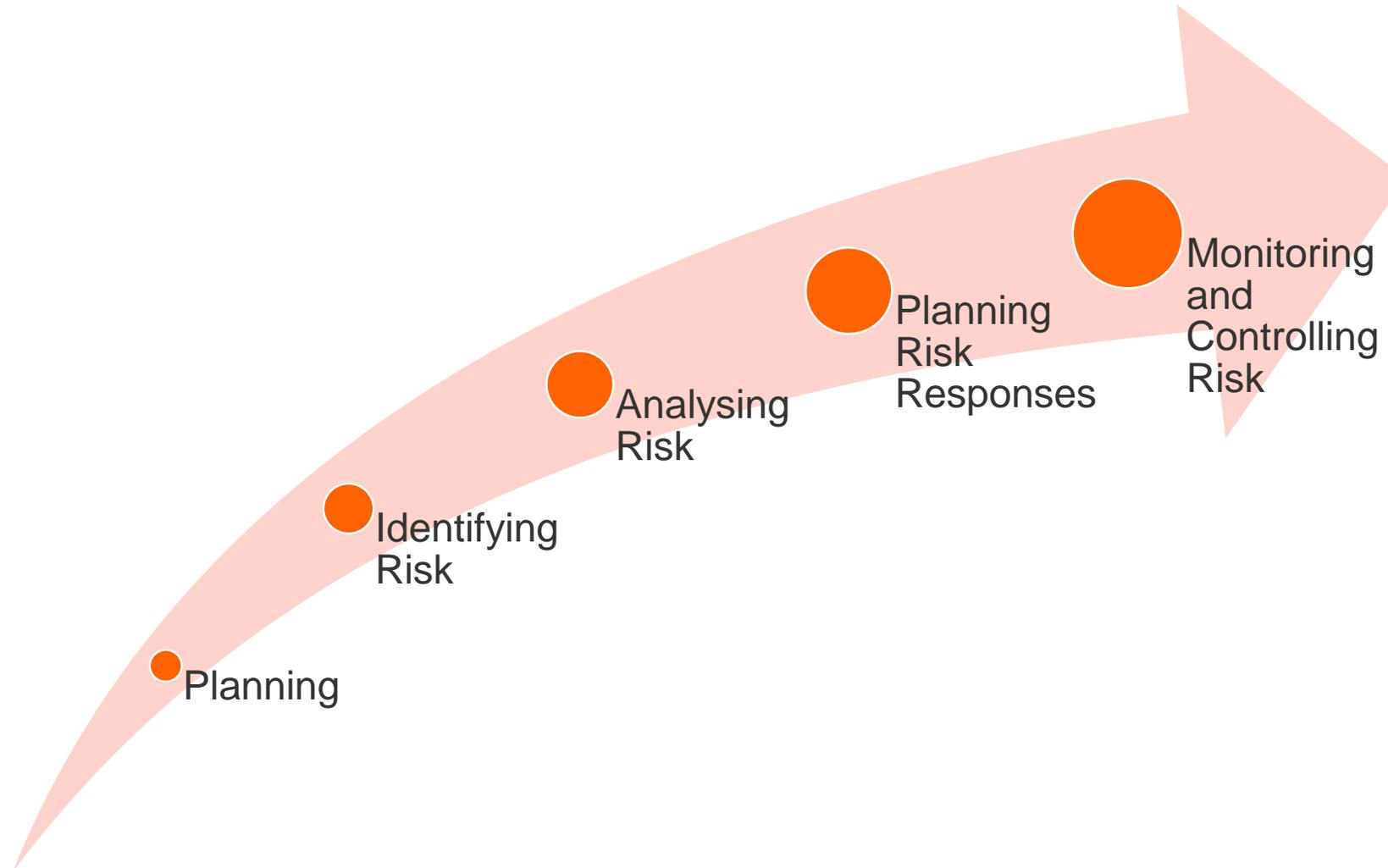
Agile within ING – some starting points

Agile Way of Working is 'risk-mitigating' when implemented properly, but there are various dilemma's to resolve.

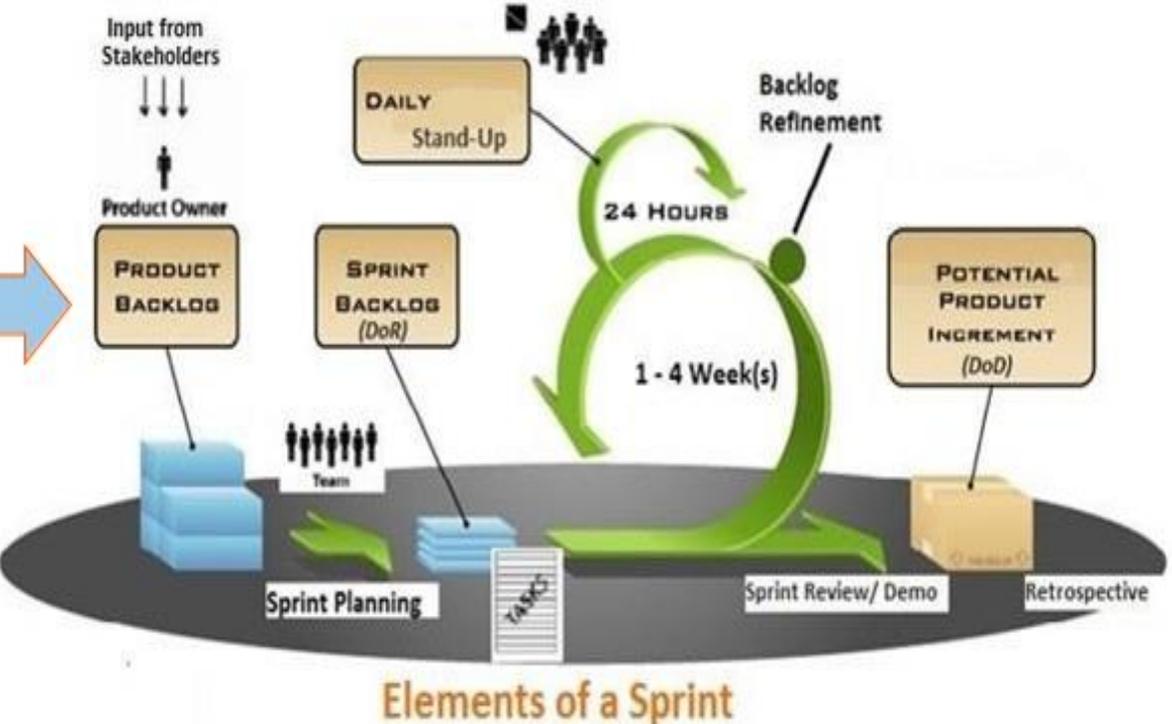
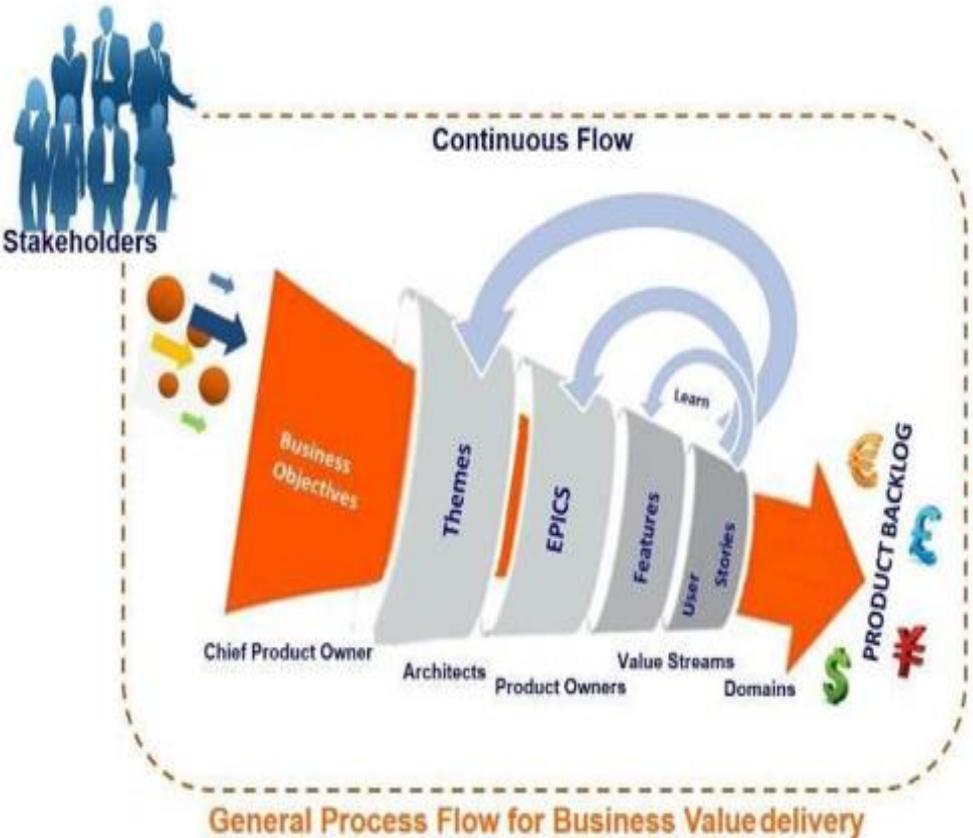
Agile way of working

- Is a strategic choice;
- Is seen as key in achieving a resilient and effective IT Change Management process;
- 'By design' addresses alignment between Business and IT functions and mitigates the impact of failures through short-cyclic development;

Risk Management – in the ‘old days’



Agile – what does it look like



Agile – what does this mean in roles & responsibilities

Stakeholders include, but are not limited to Information Asset Owners, Data Owners, IT Custodians, Service Providers, Product Owners (other squads), Enterprise Architects (Business/IT/Solution/ Data), NFR function, Finance, etc.

ING's new agile organizational model has no fixed structure—it constantly evolves.

- P Product owner
- ★ Chapter lead



Tribe

(collection of squads with interconnected missions)

- includes on average 150 people
- empowers **tribe lead** to establish priorities, allocate budgets, and form interface with other tribes to ensure knowledge/insights are shared

Agile coach

- coaches individuals and squads to create high-performing teams

Squad

(basis of new agile organization)

- includes no more than 9 people; is self-steering and autonomous
- comprises representatives of different functions working in single location
- has end-to-end responsibility for achieving client-related objective
- can change functional composition as mission evolves
- is dismantled as soon as mission is executed

Product owner

(squad member, not its leader)

- is responsible for coordinating squad activities
- manages backlog, to-do lists, and priority setting

Chapter

(develops expertise and knowledge across squads)

Chapter lead

- is responsible for one chapter
- represents hierarchy for squad members (re: personal development, coaching, staffing, and performance management)

Agile – where is risk?

Product Owner is key, has a mandate from Asset Owner and is responsible for:

- Driving content and prioritization of the delivery, including operational management: maintenance, security, compliance, risk resilience etc;
- Acts as a single point of contact within (Bus)DevOps teams/Squads/ Sprint teams on behalf of stakeholders;
- Stakeholder management, including obtaining approval/agreement on requirements (including from Asset Owner) and obtaining results from user acceptance testing;

Agile risk – what should be taken into account?

Dilemma:

(Only) Asset Owner remains accountable for risks regarding his/her assets.

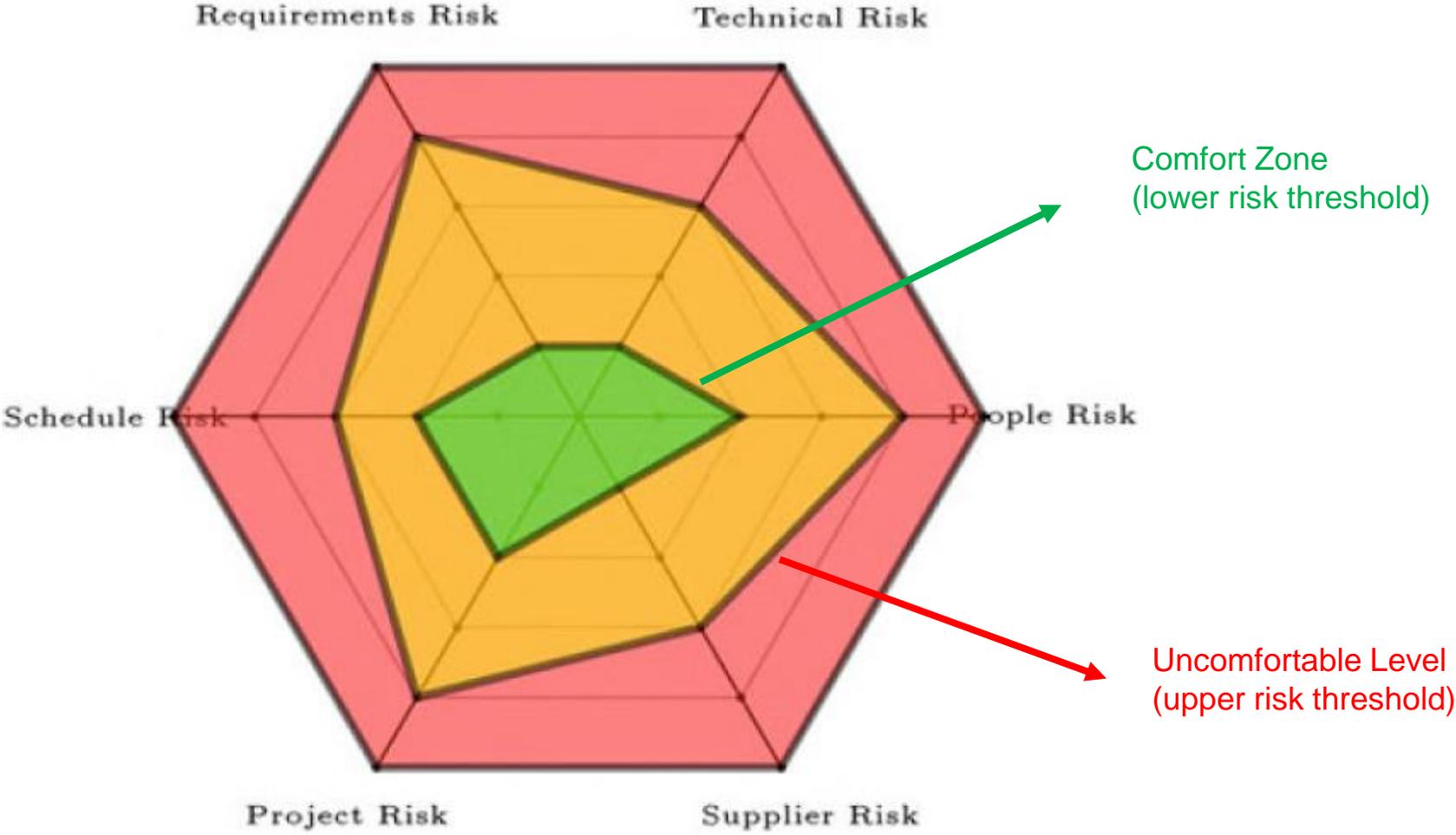
What does this mean?

- Risk appetite & drivers should be identified by the product owner with stakeholders at an early stage to embed in the Agile process

Some key risk drivers:

- Requirements risk: relates to functional requirements, but might also include user acceptance criteria;
- Technical Risk: relates to architecture, design, infrastructure of the proposed solution;
- Schedule Risk: relates to scheduling and timing of activities and the cost thereof;
- Project Risk: relates to effectiveness of the project management methodology;
- Supplier Risk: relates to external sourcing and delivery of components by 3rd parties
- People Risk: relates to the level of skills in the team and abilities

Agile risk map - What does this look like?



Agile – where is risk?

Conditions:

- Risk should be seen as a Functional Requirement instead of a non-functional requirement.
- Risk is to be addressed upfront. It can't be dealt with afterwards, as this would be waste;
- Segregation of duties might be breached as DevOps/Sprint teams hold (potentially) the full execution and deployment in their hands;
- There is a need for 'very mature' DevOps teams, with a lot of trust placed in their attitude, culture and execution skills.
- Continued contact between Product Owner and stakeholders during the Agile Product Development Life cycle

Agile – Where is it on the Kanban Board?

Adding risk stories to make risk visible



Delivery of Things

Henk Kolk – Chief Engineer

Wrap Up

Extra Sources

<http://www.sonatype.org/nexus/2016/04/19/seven-habits-of-rugged-devops-amy-demartine-at-rsac-2016-video/>

<https://devops.com/category/blogs/secops/>

<https://techbeacon.com/want-rugged-devops-team-your-release-security-engineers>

Work @ ING

ING Carrière

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Voor jezelf, de klanten en de maatschappij

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Doe de test

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- > 'HR speelt centrale rol bij vernieuwing ING: Building great leaders and better managers'

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- > Feature Engineer - Innovative (Agile) role.
- > WO-Internship Natural Resources

Vacancies

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Nai Jai Lee
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Harry Raghoe

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IT Security Specialist WPS
Information Risk Management Expert
Information Risk Management Practitioner
Junior Information Risk Management Officer
IT Auditor
Dev Engineer Cyber Security
Security Engineer / Pentester

Jeroen.de.Lange@ing.nl

Cybercrime Expert (Brussels)
Information Risk Manager (Frankfurt)
Information & Security Risk Expert (Bucharest)
Security Engineer – Penetration Testing Expert (Leeuwarden)